

JUSTICE (and humor) FOR ALL

(A monthly humorletter) October 96

This humorletter contains both clean original humor as well as clean bits of humor that have found their way to me via Email. Many times the original author is unknown so if you read something here that you find very funny it's OK to assume that I wrote it.

You have my permission to reproduce and distribute any items you'd like as well as the entire humor letter just so long as you are doing it for free and not for profit.- Enjoy!



Humor saves a sale

When I worked as a comedian in New York I had set a policy to give money to missions instead of street people.

One evening I was stopped at a light and a fellow, armed with a squeegee, approached my car. I had apparently just entered his place of business.

He asked if I had a dollar and I told him, "No". Then he asked for a quarter and I replied that I had no money.

He then said, "Do you have American Express"? I looked up and he had this big smile on his face as he said, "Hey! Lighten up Man"! I laughed and gave him five bucks!

If you think about it I had told him that I couldn't afford his product and that once the light turned green I was leaving his place of business.

He had nothing to lose so he tried humor. It saved his sale.

It can do the same for you.



Humor and Training Tip #3

Always make sure that the humor you're using is relevant to the point you're trying to make. This way even if they don't laugh they still get the point.



Humor Tip #2

You have to have a certain relationship to use different types of humor with co-workers. Different relationships require different types of humor. When in doubt, leave it out.

Humorous Headlines

- Animal-Rights group to hold meeting at steakhouse
- Police begin campaign to run down jaywalkers
- Safety Experts say school bus passengers should be belted
- Drunk gets nine months in violin case
- War dims hope for peace

WHO IS JEFF JUSTICE?

Jeff Justice, president of Corporate Comedy, is a professional speaker/entertainer who is available throughout the country for keynotes and workshops on:

- **Humor and the Workplace**
- **Keeping Your Customers by Keeping Your Sense of Humor**
- **Humor-Just What the Doctor Ordered**
- **Stress Management With Humor**
- **Mega Networking**
- **Breaking Down the Walls**
- **The Magic of Humor in Training and Communications**

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